MCKESSON

Empowering Healthcare

Safeguarding the U.S.

Pharmaceutical Supply Chain:
Industry efforts to further secure the supply chain

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SVP Distribution Support

Agenda



- ➤ Supply Chain Integrity Is Critical?
- ▶ Legislation
- **Pilots**



Overview

- Advancing the healthcare industry for more than 176 years.
- Innovation, technology and process knowledge gives our customers and partners the power to succeed
- A leader in the distribution of pharmaceutical, medical surgical and specialty drugs
- Fortune 15 company, 3rd largest company in California with sales of \$110 Billion.



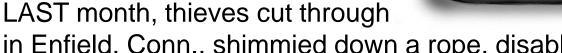


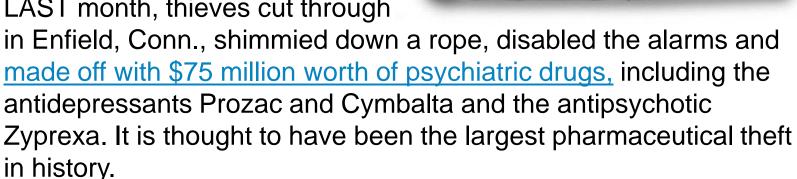


OP-ED CONTRIBUTORS

Are You Buying Illegal Drugs?

Published: March 31, 2010





Without track-and-trace technology the only way a manufacturer can retrieve stolen drugs is to recall all the packages in the affected lot number, but that may include thousands when only a few hundred have been stolen. Manufacturers are understandably reluctant to issue such large, costly recalls.



Pharma Business Technology

Supply Chain Integrity Is Critical

- International legislative and regulatory agencies have concerns about the Pharmaceutical Supply Chain's ability to effectively protect products
 - Expiration Date Handling
 - Cold Chain Management
 - Returns Processing
 - Recall Management
 - Tainted Products (Counterfeit and Mislabeled)
 - Ability to focus on specific units from a stolen lot
- A single weak link in the supply chain means we ALL fail
- ▶ We need to be knowledgeable about the products we buy
- We need to have our electronic systems capture and validate the information, and provide actionable information to the staff

State of California ePedigree



- Manufacturer
 - January 1, 2015 50% of Drugs Serialized
 - January 1, 2016 All Drugs Serialized
- Wholesalers
 - July 1, 2016 Wholesalers may not acquire, sell, trade or transfer pharmaceutical drugs without a pedigree
- Providers (Pharmacies and Hospitals)
 - July 1, 2017 Pharmacies may not acquire, sell, trade or transfer pharmaceutical drugs without a pedigree
- ► Inference through aggregating units to a case
- Grandfathering
- Federal legislation would preempt CA requirement

United States Federal ePedigree



It is expected that next year "Safeguarding America's Pharmaceuticals Act," will be re-introduced to provide a uniform federal pedigree standard

- ► Key Provisions of the Bill:
 - Uses California's Phase-In Approach
 - Preempts state laws on serialization and pedigree
 - -Standard supply chain definitions across all states
 - -Standard pedigree requirements
 - Standardized drug identifiers

Progress on Serialization / Pedigree



- ► FDA published the guidelines for Serialized Numerical Identifier (SNI) in March 2010 as required by the FDA Amendments Act.
- A small number of manufacturers in the US have moved forward with Serialization / Pedigree projects
- McKesson is currently working with 7 manufacturers to test:
 - RFID and barcode reads on pallets and cases
 - RFID and 2-D barcode reads on individual bottles
- GS1 and EPCglobal developing the standard for serialization and pedigree

Serialization and Pedigree Pilots

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Pharma Business Technology Solutions

- Pilots have three concepts to test:
 - Serialization at the unit, case and pallet
 - Inference (serialized units aggregated into a case and cases aggregated into a pallet)
 - Pedigree data exchange
- Types of tests conducted
 - Data carrier validation (a new one)
 - Matching physical product serialization to pedigree data
- 4 Wall Cold Chain
 - ► Tracking Cold Chain product from opening inbound truck to storage in refrigerated environment



Questions?